

# ODISHA CEMENT LIMITED

(CIN: U14200TN2013PLC112346)

Pursuant to the restructuring Schemes and pending approval u/s 13 of the Company Act, 2013, the Company shall be renamed as

## DALMIA BHARAT LIMITED

Registered Office: Dalmiapuram Lalgudi Taluk, Dalmiapuram-621651, Dist. Tiruchirappalli, Tamil Nadu.

Corp Office: 11th & 12th Floor, Hansalaya Building, 15, Barakhamba Road, New Delhi-110001

t 91 11 23465100 f 91 11 23313303, email: corp.sec@dalmiabharat.com

New Delhi, 30<sup>th</sup> October, 2018

### Amalgamation Completed

Dalmia Bharat Limited today announced its unaudited consolidated financial results for the Quarter and half year ended September 30, 2018.

Particulars	Q2 FY18	Q2 FY19	H1 FY18	H1 FY19
Sales Volume	3.64	4.13	7.63	8.64
Total Income from Operations	1,836	2,158	4,127	4,526
EBITDA	442	390	998	914
Cash Profit	355	305	800	728
Profit Before Tax	43	(64)	159	36
Profit After Tax	18	2	90	56

### Key Highlights:

#### Amalgamation Completed

- The Board of Directors today approved the implementation of the scheme of Arrangement & Amalgamation of OCL India Limited and Dalmia Bharat Limited (“DBL”).
- Record Date for determining the eligible shareholders of DBL shall be communicated shortly.
- Listing of amalgamated entity expected by early CY19.

#### Recommissioning of Kalyanpur Cement (now renamed DDSPL)

- Reinstatement of mining lease and mining operations
- Clinker and cement production commenced in Aug’18, in record time frame of 5 months.
- Achieved guaranteed clinker production.

#### East project on track

- Main Plant & Equipment ordered

#### Receipt of Incentives

- Incentives received Rs. 179 cr. in H1 FY19

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### Operational Performance

The company registered volume growth of 14% and 13% YoY respectively in Q2 FY19 and H1 FY19. The Net Sales Realization improved 3% YoY and 1% YoY for the quarter and half year ended Sep 30, 2018 respectively.

Our variable Cost has risen 22% on YoY basis for the quarter on account of similar increase in pet coke and slag rates. We expect our variable cost to soften in ensuing quarters on account of softening of petcoke prices (\$96/T in Oct'18 vs. \$103/T in Q2 FY19).

Optimization of product mix through increasing share of Portland Composite Cement in total sales mix is a progressive mitigating plan for increased slag cost. The share of PCC in total sales mix has increased from 8% in Q1 FY19 to 11% in Q2 FY19.

Despite increase in diesel prices, we have been able to contain our logistics cost. Benefits of 25% increase in axle load expected to be realized in Q3 FY19 for sales undertaken in Southern region. This would help us to partly mitigate any further impact on logistics cost due to increased diesel prices.

The company is focused towards increasing the usage of Alternate fuel. We have been able to achieve continuous improvement in Alternate fuel usage. The same stands at 5.5% in Q2 FY19.

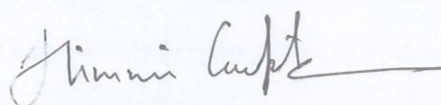
### Outlook

We are witnessing robust cement demand driven by healthy pickup in affordable housing projects & infrastructure development. All the landmark projects initiated by the central and state governments are progressing well.

We expect the momentum to continue further and expect robust cement demand growth.

The strategy of strengthening the brand and continuously improving on efficiency parameters has created opportunities. The company is committed to create value for all stakeholders.

**For Odisha Cement Limited**



**Himmi Gupta**

**(Investor Relations)**